

# The Tin Spin

## Ruskin, Ruskin, Ruskin

It is incredible how many products Ruskin has recently introduced that have the ability to save money and time. Last month we talked about integral sleeves and integral access doors. Are you also aware of the Ruskin FAST angle system? Ruskin will ship dampers, in sleeves, and the appropriate angles all on a single pallet for you to put directly on the floor that requires them. Ruskin offers a special TDF flange system designed to be a breakaway connection to meet UL requirements. Ruskin offers true round fire dampers and true round fire/smoke dampers. Ruskin offers the largest size guillotine type dynamic dampers.

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**In Stock—**  
**Hardcast**  
**Durodyne**  
**Ward**  
**Metalbestos**  
**ACME**  
**Titus**  
**Lindab**  
**Gripple**  
**Purolator**  
**Flanders**  
**Blast gates**  
**Flange rings**  
**Thermaflex**

# Stock Stock Stock

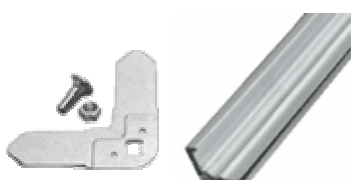
We have started to stock our Wilmington and Burlington, VT warehouses with both TITUS and Lindab

We have started to stock our Braintree warehouse with filters, Hardcast, belts, B Vent, as well as Titus, Lindab, Flex Duct, Etc.

**Lindab will save you money, Lindab will save you money**

If we assume that 70% of the installed cost of spiral is labor and Lindab can save 15% of the labor cost we will save 10% of the overall cost.

If Lindab costs 10% more than **you still save 7% of the total cost**



Ward Connectors

E-mail changes— Please note all of Northeast Air Solutions e-mail addresses are now at [nas-hvac.com](mailto:nas-hvac.com)

The winner of last month's question is Dwight Silvia. Congrats Dwight